



Media Information

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Your mortgage questions answered at Ironstone, Lawley, Telford

Prospective homebuyers, from first time buyers to those climbing the property ladder, are being invited to access free, impartial mortgage advice at an open day hosted by one of the country's leading housing developments.

Ironstone in Lawley, Telford has teamed up with The Mortgage Bureau to offer visitors an open opportunity to talk through mortgage and house buying queries between 12.00pm and 4.00pm on Thursday 17 September, at its Sales and Information Centre, located just off junction 6 of the M54.

Appointments with expert advisors can be set up in advance or by dropping in on the day. As independent mortgage brokers, The Mortgage Bureau will provide advice on products across the market, as well as guidance on the first steps to buying a property.

Visitors will also have the opportunity to view the range of properties available at Ironstone, a 3,300 new home project being developed by the Ironstone Developer Group (IDG), comprising the UK's largest housebuilders, Barratt Homes, Taylor Wimpey and Persimmon Homes.

The open day is being held as part of New Homes Week, an initiative which raises awareness about the benefits of purchasing a new build home, including that new properties are greener, cheaper to run and better value for money.

With the housing market showing signs of recovery and a broader range of mortgage products available, consumers countrywide are being encouraged to seek professional advice to take advantage of prices which remain at an all time low.

Guy Scott, project director at Ironstone, said: "We understand how important it is to have access to this kind of advice at the beginning of the process and we very much look forward to welcoming visitors to the development on the 17th September.

"By exploring options early on and setting up an Agreement in Principle, an agreement from a mortgage lender that in principle they will lend you a specified sum for a property purchase, funds are ready and waiting while you go about finding the right property."

Bob Neill from The Mortgage Bureau, commented: "The mortgage market can be confusing, even for people who have purchased before, and often clients will need a little extra guidance to find out what's best for them.

"We can take into account current circumstances, and put customers at ease, normally coming up with a variety of options. We often find that potential buyers

